

Rittenhouse

BOOK DISTRIBUTORS

Offer for the TCLC Consortium **From Rittenhouse Book Distributors, Inc.**

Rittenhouse Book Distributors, Inc. is pleased to have an active offer for TCLC members. The following consortium pricing is in place for the purchase of eBooks on The R2 Digital Library platform. The business model for the R2 Digital Library enables individual institutions to purchase collections that are tailored for each individual institution.

The R2 Digital Library business model is designed to enable the purchase of eBooks at the individual resource level:

- Collection development may be based upon acquisition needs
- All eBooks are purchased for the life of the edition
- Libraries do not renew a subscription to the same collection annually...pay once and own the resource for life of edition. Annual maintenance fee reduced with qualifying purchase.
- The business model enables the libraries to create an initial collection and expand this collection as needed
- Lists of popular eBooks available, DCT collections available
- Patron Driven Acquisition (PDA) only collections available

The R2 Offer for TCLC:

1. TCLC members qualify for a reduced annual maintenance fee of \$400. The fee is reduced by more than 66% annually. This is savings from the standard fee of \$1200.
2. Each individual member of TCLC can participate in a free 30-day trial during which they can select eBooks based on individual collection management needs. Rittenhouse account required for free trial.
3. The annual maintenance fee is waived in the first year. Each year after the maintenance fees will be assessed on the anniversary of the first purchase.
4. Annual special offers provide for deep discounts on a select order. An open to purchase period following the initial trial will offer a 22% discount. This open purchase period will be determined by membership.

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